

CONTURA ENERGY, INC. AND SUBSIDIARIES
RESULTS OF OPERATIONS

Three Months Ended September 30, 2019

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other | Consolidated |
|---|------------|-------------------|-----------|-----------|--------------|
| Coal revenues | \$ 373,078 | \$ 80,174 | \$ 70,735 | \$ — | \$ 523,987 |
| Less: freight and handling fulfillment revenues | (50,100) | (9,869) | (2,961) | — | (62,930) |
| Non-GAAP coal revenues | \$ 322,978 | \$ 70,305 | \$ 67,774 | \$ — | \$ 461,057 |
| Tons sold | 2,981 | 1,144 | 1,640 | — | 5,765 |
| Non-GAAP coal sales realization per ton | \$ 108.35 | \$ 61.46 | \$ 41.33 | \$ — | \$ 79.98 |
| Cost of coal sales | \$ 312,369 | \$ 78,022 | \$ 75,571 | \$ 1,696 | \$ 467,658 |
| Less: freight and handling costs | (50,100) | (9,869) | (2,961) | — | (62,930) |
| Less: idled and closed mine costs | (1,956) | (458) | (659) | (1,696) | (4,769) |
| Non-GAAP cost of coal sales | \$ 260,313 | \$ 67,695 | \$ 71,951 | \$ — | \$ 399,959 |
| Tons sold | 2,981 | 1,144 | 1,640 | — | 5,765 |
| Non-GAAP cost of coal sales per ton | \$ 87.32 | \$ 59.17 | \$ 43.87 | \$ — | \$ 69.38 |
| Coal margin per ton ⁽¹⁾ | \$ 20.37 | \$ 1.88 | \$ (2.95) | \$ — | \$ 9.77 |
| Idled and closed mine costs per ton | 0.66 | 0.41 | 0.41 | — | 0.83 |
| Non-GAAP coal margin per ton | \$ 21.03 | \$ 2.29 | \$ (2.54) | \$ — | \$ 10.60 |

⁽¹⁾ Coal margin per ton for our coal operations is calculated as coal sales realization per ton for our coal operations less cost of coal sales per ton for our coal operations.

Three Month Ended December 31, 2019

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other ⁽²⁾ | Consolidated |
|---|-------------------|-----------------------|-------------|---------------------------------|---------------------|
| Coal revenues | \$ 370,200 | \$ 60,576 | \$ 65,775 | \$ 681 | \$ 497,232 |
| Less: freight and handling fulfillment revenues | (59,320) | (10,450) | (3,397) | — | (73,167) |
| Non-GAAP coal revenues | \$ 310,880 | \$ 50,126 | \$ 62,378 | \$ 681 | \$ 424,065 |
| Tons sold | 3,273 | 893 | 1,515 | 8 | 5,689 |
| Non-GAAP coal sales realization per ton | \$ 94.98 | \$ 56.13 | \$ 41.17 | \$ 85.13 | \$ 74.54 |
| | | | | | |
| Cost of coal sales | \$ 331,305 | \$ 55,653 | \$ 57,701 | \$ (48) | \$ 444,611 |
| Less: freight and handling costs | (59,320) | (10,450) | (3,397) | — | (73,167) |
| Less: idled and closed mine costs | (2,757) | (1,260) | (1,783) | 713 | (5,087) |
| Non-GAAP cost of coal sales | \$ 269,228 | \$ 43,943 | \$ 52,521 | \$ 665 | \$ 366,357 |
| Tons sold | 3,273 | 893 | 1,515 | 8 | 5,689 |
| Non-GAAP cost of coal sales per ton | \$ 82.26 | \$ 49.21 | \$ 34.67 | \$ 83.13 | \$ 64.40 |
| | | | | | |
| Coal margin per ton ⁽¹⁾ | \$ 11.88 | \$ 5.51 | \$ 5.33 | \$ 91.13 | \$ 9.25 |
| Idled and closed mine costs per ton | 0.84 | 1.41 | 1.17 | (89.13) | 0.89 |
| Non-GAAP coal margin per ton | \$ 12.72 | \$ 6.92 | \$ 6.50 | \$ 2.00 | \$ 10.14 |

⁽¹⁾ Coal margin per ton for our coal operations is calculated as coal sales realization per ton for our coal operations less cost of coal sales per ton for our coal operations.

⁽²⁾ The fourth quarter of 2019 included coal revenues and cost of coal sales related to tons produced as a byproduct of an idle mine's reclamation.

Three Months Ended December 31, 2018

(In thousands, except for per ton data)

| | CAPP - Met | CAPP - Thermal | NAPP | All Other | Consolidated |
|--|-------------------|-----------------------|-------------|------------------|---------------------|
| Coal revenues | \$ 433,586 | \$ 39,113 | \$ 101,652 | \$ — | \$ 574,351 |
| Less: freight and handling fulfillment revenues | (74,463) | (3,428) | (11,706) | — | (89,597) |
| Non-GAAP coal revenues | \$ 359,123 | \$ 35,685 | \$ 89,946 | \$ — | \$ 484,754 |
| Tons sold | 2,903 | 632 | 1,971 | — | 5,506 |
| Non-GAAP coal sales realization per ton | \$ 123.71 | \$ 56.46 | \$ 45.63 | \$ — | \$ 88.04 |
| Cost of coal sales | \$ 338,822 | \$ 46,022 | \$ 76,044 | \$ 941 | \$ 461,829 |
| Less: freight and handling costs | (74,463) | (3,428) | (11,706) | — | (89,597) |
| Less: idled and closed mine costs | (1,118) | (202) | 30 | (941) | (2,231) |
| Less: cost impact of coal inventory fair value adjustment ⁽¹⁾ | (11,547) | (5,517) | — | — | (17,064) |
| Non-GAAP cost of coal sales | \$ 251,694 | \$ 36,875 | \$ 64,368 | \$ — | \$ 352,937 |
| Tons sold | 2,903 | 632 | 1,971 | — | 5,506 |
| Non-GAAP cost of coal sales per ton | \$ 86.70 | \$ 58.35 | \$ 32.66 | \$ — | \$ 64.10 |
| Coal margin per ton ⁽²⁾ | \$ 32.64 | \$ (10.93) | \$ 12.99 | \$ — | \$ 20.44 |
| Idled and closed mine costs per ton | 0.39 | 0.32 | (0.02) | — | 0.41 |
| Cost impact of coal inventory fair value adjustment per ton | 3.98 | 8.72 | — | — | 3.09 |
| Non-GAAP coal margin per ton | \$ 37.01 | \$ (1.89) | \$ 12.97 | \$ — | \$ 23.94 |

⁽¹⁾ The cost impact of the coal inventory fair value adjustment as a result of the Alpha Merger was completed during the three months ended June 30, 2019.

⁽²⁾ Coal margin per ton for our coal operations is calculated as coal sales realization per ton for our coal operations less cost of coal sales per ton for our coal operations.

Year Ended December 31, 2019

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other ⁽³⁾ | Consolidated |
|--|-------------------|-----------------------|-------------|---------------------------------|---------------------|
| Coal revenues | \$ 1,709,863 | \$ 285,390 | \$ 286,073 | \$ 681 | \$ 2,282,007 |
| Less: freight and handling fulfillment revenues | (242,049) | (34,133) | (8,827) | — | (285,009) |
| Non-GAAP coal revenues | \$ 1,467,814 | \$ 251,257 | \$ 277,246 | \$ 681 | \$ 1,996,998 |
| Tons sold | 12,926 | 4,218 | 6,554 | 8 | 23,706 |
| Non-GAAP coal sales realization per ton | \$ 113.56 | \$ 59.57 | \$ 42.30 | \$ 85.13 | \$ 84.24 |
| Cost of coal sales | \$ 1,389,293 | \$ 274,320 | \$ 257,267 | \$ 3,829 | \$ 1,924,709 |
| Less: freight and handling costs | (242,049) | (34,133) | (8,827) | — | (285,009) |
| Less: idled and closed mine costs | (8,699) | (2,702) | (4,005) | (3,164) | (18,570) |
| Less: cost impact of coal inventory fair value adjustment ⁽¹⁾ | (4,751) | (3,458) | — | — | (8,209) |
| Non-GAAP cost of coal sales | \$ 1,133,794 | \$ 234,027 | \$ 244,435 | \$ 665 | \$ 1,612,921 |
| Tons sold | 12,926 | 4,218 | 6,554 | 8 | 23,706 |
| Non-GAAP cost of coal sales per ton | \$ 87.71 | \$ 55.48 | \$ 37.30 | \$ 83.13 | \$ 68.04 |
| Coal margin per ton ⁽²⁾ | \$ 24.80 | \$ 2.62 | \$ 4.40 | \$ (393.50) | \$ 15.07 |
| Idled and closed mine costs per ton | 0.67 | 0.64 | 0.60 | 395.50 | 0.78 |
| Cost impact of coal inventory fair value adjustment per ton | 0.38 | 0.83 | — | — | 0.35 |
| Non-GAAP coal margin per ton | \$ 25.85 | \$ 4.09 | \$ 5.00 | \$ 2.00 | \$ 16.20 |

⁽¹⁾ The cost impact of the coal inventory fair value adjustment as a result of the Alpha Merger was completed during the three months ended June 30, 2019.

⁽²⁾ Coal margin per ton for our coal operations is calculated as coal sales realization per ton for our coal operations less cost of coal sales per ton for our coal operations.

⁽³⁾ The fourth quarter of 2019 included coal revenues and cost of coal sales related to tons produced as a byproduct of an idle mine's reclamation.

Year Ended December 31, 2018

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other | Consolidated |
|--|-------------------|-----------------------|-------------|------------------|---------------------|
| Coal revenues | \$ 1,669,358 | \$ 39,113 | \$ 312,418 | \$ — | \$ 2,020,889 |
| Less: freight and handling fulfillment revenues | (306,662) | (3,428) | (31,243) | — | (341,333) |
| Non-GAAP coal revenues | \$ 1,362,696 | \$ 35,685 | \$ 281,175 | \$ — | \$ 1,679,556 |
| Tons sold | 10,682 | 632 | 6,273 | — | 17,587 |
| Non-GAAP coal sales realization per ton | \$ 127.57 | \$ 56.46 | \$ 44.82 | \$ — | \$ 95.50 |
| Cost of coal sales | \$ 1,341,260 | \$ 46,022 | \$ 272,895 | \$ 941 | \$ 1,661,118 |
| Less: freight and handling costs | (306,662) | (3,428) | (31,243) | — | (341,333) |
| Less: idled and closed mine costs | (3,904) | (202) | (2,710) | (941) | (7,757) |
| Less: cost impact of coal inventory fair value adjustment ⁽¹⁾ | (11,547) | (5,517) | — | — | (17,064) |
| Non-GAAP cost of coal sales | \$ 1,019,147 | \$ 36,875 | \$ 238,942 | \$ — | \$ 1,294,964 |
| Tons sold | 10,682 | 632 | 6,273 | — | 17,587 |
| Non-GAAP cost of coal sales per ton | \$ 95.41 | \$ 58.35 | \$ 38.09 | \$ — | \$ 73.63 |
| Coal margin per ton ⁽²⁾ | \$ 30.72 | \$ (10.93) | \$ 6.30 | \$ — | \$ 20.46 |
| Idled and closed mine costs per ton | 0.36 | 0.32 | 0.43 | — | 0.44 |
| Cost impact of coal inventory fair value adjustment per ton | 1.08 | 8.72 | — | — | 0.97 |
| Non-GAAP coal margin per ton | \$ 32.16 | \$ (1.89) | \$ 6.73 | \$ — | \$ 21.87 |

⁽¹⁾ The cost impact of the coal inventory fair value adjustment as a result of the Alpha Merger was completed during the three months ended June 30, 2019.

⁽²⁾ Coal margin per ton for our coal operations is calculated as coal sales realization per ton for our coal operations less cost of coal sales per ton for our coal operations.

Three Months Ended September 30, 2019

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other | Consolidated |
|--|-------------------|-----------------------|-------------|------------------|---------------------|
| Non-GAAP cost of coal sales | \$ 260,313 | \$ 67,695 | \$ 71,951 | \$ — | \$ 399,959 |
| Less: cost of purchased coal sold | (47,731) | (1,050) | — | — | (48,781) |
| Adjusted cost of produced coal sold | \$ 212,582 | \$ 66,645 | \$ 71,951 | \$ — | \$ 351,178 |
| Produced tons sold | 2,558 | 1,127 | 1,640 | — | 5,325 |
| Adjusted cost of produced coal sold per ton ⁽¹⁾ | \$ 83.10 | \$ 59.13 | \$ 43.87 | \$ — | \$ 65.95 |

⁽¹⁾ Cost of produced coal sold per ton for our operations is calculated as non-GAAP cost of produced coal sold divided by produced tons sold.

Three Months Ended December 31, 2019

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other | Consolidated |
|--|-------------------|-----------------------|-------------|------------------|---------------------|
| Non-GAAP cost of coal sales | \$ 269,228 | \$ 43,943 | \$ 52,521 | \$ 665 | \$ 366,357 |
| Less: cost of purchased coal sold | (43,091) | (598) | — | — | (43,689) |
| Adjusted cost of produced coal sold | \$ 226,137 | \$ 43,345 | \$ 52,521 | \$ 665 | \$ 322,668 |
| Produced tons sold | 2,779 | 876 | 1,515 | 8 | 5,178 |
| Adjusted cost of produced coal sold per ton ⁽¹⁾ | \$ 81.37 | \$ 49.48 | \$ 34.67 | \$ 83.13 | \$ 62.32 |

⁽¹⁾ Cost of produced coal sold per ton for our operations is calculated as non-GAAP cost of produced coal sold divided by produced tons sold.

Three Month Ended December 31, 2018

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other | Consolidated |
|--|-------------------|-----------------------|-------------|------------------|---------------------|
| Non-GAAP cost of coal sales | \$ 251,694 | \$ 36,875 | \$ 64,368 | \$ — | \$ 352,937 |
| Less: cost of purchased coal sold | (113,266) | (2,185) | — | — | (115,451) |
| Adjusted cost of produced coal sold | \$ 138,428 | \$ 34,690 | \$ 64,368 | \$ — | \$ 237,486 |
| Produced tons sold | 1,910 | 595 | 1,971 | — | 4,476 |
| Adjusted cost of produced coal sold per ton ⁽¹⁾ | \$ 72.48 | \$ 58.30 | \$ 32.66 | \$ — | \$ 53.06 |

⁽¹⁾ Cost of produced coal sold per ton for our operations is calculated as non-GAAP cost of produced coal sold divided by produced tons sold.

Year Ended December 31, 2019

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other | Consolidated |
|--|-------------------|-----------------------|-------------|------------------|---------------------|
| Non-GAAP cost of coal sales | \$ 1,133,794 | \$ 234,027 | \$ 244,435 | \$ 665 | \$ 1,612,921 |
| Less: cost of purchased coal sold | (237,681) | (6,976) | — | — | (244,657) |
| Adjusted cost of produced coal sold | \$ 896,113 | \$ 227,051 | \$ 244,435 | \$ 665 | \$ 1,368,264 |
| Produced tons sold | 10,727 | 4,091 | 6,554 | 8 | 21,380 |
| Adjusted cost of produced coal sold per ton ⁽¹⁾ | \$ 83.54 | \$ 55.50 | \$ 37.30 | \$ 83.13 | \$ 64.00 |

⁽¹⁾ Cost of produced coal sold per ton for our operations is calculated as non-GAAP cost of produced coal sold divided by produced tons sold.

Year Ended December 31, 2018

| <i>(In thousands, except for per ton data)</i> | CAPP - Met | CAPP - Thermal | NAPP | All Other | Consolidated |
|--|-------------------|-----------------------|-------------|------------------|---------------------|
| Non-GAAP cost of coal sales | \$ 1,019,147 | \$ 36,875 | \$ 238,942 | \$ — | \$ 1,294,964 |
| Less: cost of purchased coal sold | (663,774) | (2,185) | — | — | (665,959) |
| Adjusted cost of produced coal sold | \$ 355,373 | \$ 34,690 | \$ 238,942 | \$ — | \$ 629,005 |
| Produced tons sold | 4,751 | 595 | 6,273 | — | 11,619 |
| Adjusted cost of produced coal sold per ton ⁽¹⁾ | \$ 74.80 | \$ 58.30 | \$ 38.09 | \$ — | \$ 54.14 |

⁽¹⁾ Cost of produced coal sold per ton for our operations is calculated as non-GAAP cost of produced coal sold divided by produced tons sold.